

CONNECTING THE COMMONWEALTH

9/10/15

Ms. Alicia Matthews
Comcast
676 Island Pond Road
Manchester, NH 03109

Ms. Matthews:

The RFQ Evaluation Team for the Massachusetts Technology Collaborative seeks supplemental information about Comcast's response under RFQ No. 2015-MBI-03 as described below. We have reviewed your response to the RFQ. In order to complete our review of your response, we have prepared this supplemental information request. Please submit responses in writing by email to Elizabeth A. Copeland at copeland@masstech.org. Responses should be provided in electronic format (.pdf or .doc). All responses must be received no later than 5PM on (72 hours after issuance of request):

1. **Timeframe for the project in Comcast's proposal:** In the proposal, Comcast indicates that it is "willing to work with the MBI to discuss a mutually acceptable deployment schedule". Please provide as much additional detail as possible about Comcast's estimated deployment schedule for the project proposed in your response (e.g., number of months from project start to project completion).
2. **Incentives to exceed 96% coverage:** In the proposal, Comcast indicates that it is "willing to work with state or local officials to identify the unserved locations and costs associated with expansion to those locations". Please provide additional information about specific incentives – for example, additional funding from alternative sources such as a municipality – that would allow Comcast to expand its proposal to cover additional households in target communities.
3. **Coordination with municipalities:** Please provide additional detail about the level of coordination and engagement with municipalities that Comcast will undertake through the life of the project.
4. **Clarification of conditions in Gill:** In the proposal, Comcast states that "Gill is excluded...because the company is engaged in ongoing franchise negotiations to expand plant... (and that) Comcast expects that 96% of the town will have access" at the completion of that expansion. Please provide additional details about coverage in Gill resulting from this franchise agreement, including the estimated number of households passed, total new miles to be constructed, or similar information.
5. **Clarification of Franchise Agreement extensions:** In the proposal, Comcast proposes to extend its network to 1,032 homes in 9 communities. Are any of the 1032 homes passed in your proposal homes that Comcast is obligated to pass pursuant to existing, or currently being negotiated, franchise agreement terms?

Please provide responses to the request to:

Elizabeth A. Copeland

Associate General Counsel, Massachusetts Technology Collaborative &

Deputy Director, Massachusetts Broadband Institute

75 North Drive

Westborough, MA 01581

phone: (508) 870-0312, ext. 291

fax: (508) 898-2275

email: copeland@masstech.org

Sincerely,

Elizabeth A. Copeland