



Massachusetts Broadband Institute

Request for Proposals for Last Mile Grants to Provide Broadband Service to Unserved Towns in Western Massachusetts

RFP No. 2017-MBI-02

ADDENDUM #2

**ISSUED:
December 23, 2016**

**Massachusetts Technology Collaborative
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<http://www.masstech.org>**

RFP Issued:	November 18, 2016
Team Leader:	Ed Donnelly
Responses Due:	January 11, 2017

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Information Required - Proposed Coverage - Sections 3.4(d)(1), (2) and (3) are replaced as follows:

1. Provide a map delineating the proposed coverage area in each Town that would be achieved upon completion of the Network(s). The Respondent may utilize the Town Profile maps posted on the MBI website (<http://broadband.masstech.org/sites/mbi/files/documents/building-the-network/mbi-unservedtown-profiles-2016-05-17.pdf>) to overlay the proposed coverage area. The Respondent should achieve coverage that meets or exceeds 96% of the residences in each Town. A multi-dwelling property should be counted as one residence. Identify the number of residences and percentage of residences in each Town that will be passed and become serviceable when construction of each Network is completed. The coverage requirement includes all residences within a Town located along a public right of way.
2. The Respondent should also provide information concerning the percentage of all Premises proposed to be covered in each Town. "Premises" means standalone residential buildings, commercial properties, governmental buildings, healthcare facilities, K-12 schools, libraries, institutions of higher education, and other community institutions. A multi-dwelling or multi-tenant property should be counted as one Premise. Identify the number of Premises and percentage of Premises in each Town that will be passed and become serviceable when construction of each Network is completed.
3. Indicate whether the proposed coverage area includes Premises located on private roads and ways. As provided for in Section 4(i), MBI will look favorably upon those applications that propose to "extend coverage to private roads and ways in a cost effective manner."

PLEASE NOTE: The clarification that MBI is requiring that a minimum of 96% of residences in each Town be covered by a proposed network applies to all relevant references throughout the RFP document.

Information Required – Assurance of Long-Term Service - Section 3.4(g)(1) is replaced as follows:

1. MBI's goal in providing the grant funding is to secure long-term access to broadband internet service for subscribers in the designated Towns on terms and at service levels comparable to those available elsewhere in Massachusetts. MBI is seeking a multi-year commitment, with a ten-year term from the date of final Network completion desired and a longer term preferred. During this period Respondent will commit to: (i) maintain each Network in a state of good operation

and repair consistent with applicable industry standards; and (ii) continue to make broadband service available to Premises passed by each Network on terms, conditions, and prices comparable to those available for similar service in the region. In prior grant agreements with broadband providers, MBI has required 10 year commitments. A second point of reference is provided in the Draft Cable Television License Agreement (discussed below in sub-section (I)), which proposes a 15-year relationship between a grant recipient and a Town where the grant recipient intends to provide multi-channel video programming service.

PLEASE NOTE: This amendment of Section 3.4(g)(1) relating to the duration of the long-term service commitment applies throughout the RFP document and replaces references to required term of the Respondent's commitment in Section 2.2, Section 3.4(c)(2) and any other section of the RFP that either directly or indirectly refers to the length of the term of years to be offered by the Respondent. The other language in Section 3.4(g) remains the same.

Evaluation Process and Criteria – Section 4(a) is hereby replaced as follows:

a. Extent to which Respondent's financial resources, strength, stability and outlook provide assurance of Respondent's ability to address MBI's concerns about execution of the grant obligations and long term operation of broadband network(s) and delivery of broadband services. MassTech will view favorably those Grant Applications that offer a service commitment of at least 10 years, as described in Section 3.4(g)(1), with terms of longer duration viewed more favorably.